



Gina Merritt

Principal

Education

**The Darden Graduate School of Business
University of Virginia,
Charlottesville, Virginia**

Master of Business Administration,
Emphasis: Operations and Finance

Howard University, Washington, D.C.

Bachelor of Business Administration,
Emphasis: MIS and Business

Professional and Civic Associations

The National Caucus and Center on Black
Aged, Inc. – Housing Management
Corporation 2008-Present

Coalition for Nonprofit Housing &
Economic Development 2006-Present

African-American Real Estate Professionals
1997-1998, 2006-Present

District of Columbia Building Industry
Association 1996-1998

District of Columbia Redevelopment Land
Agency RFP Review Board 1997

District of Columbia Public Schools Tutor
and Mentor 1997

Seminars

Led: The Development Cycle - Howard
University Real Estate Week;

Developer Criteria for Selecting an
Architect - National Organization of
Minority Architects

Panelist: Building Strategic Alliances -
Economic Challenges of the Twenty First
Century - National Organization of
Minority Architects;

Entrepreneurial Strategies for MBA's in a
downward economy, The Darden School

Awards

Wiley H. Bates Senior Housing,
Commitment to Excellence, Aging
in Place, Department of Housing and
Community Development, Maryland

Wiley H. Bates Senior Housing, Historic
Preservation Award, Historic Annapolis
Foundation

Wiley H. Bates Senior Housing, 2007 HAND
Award - Best Project in Maryland

Gina Merritt has over 13 years of experience in real estate development. She has managed over 1,700 units of housing development with a total development cost of over \$100 million and underwritten over 150 housing, mixed-use, retail and office transactions valued at over \$2 Billion.

Prior to venturing into development for her own company, Ms. Merritt worked for many prestigious development companies, including Neighborhood Development Company, Struever Brothers, Inc, and Clark Realty Capital. During her tenure at these companies, Ms. Merritt lead their development groups in securing financing, structuring deals, and coordinating development teams.

Ms. Merritt's work experience at highly respected development companies brings a tremendous amount value to the firm, grounded in knowledge at the highest levels negotiation, transaction structuring and development management. This experience and Ms. Merritt's tenacity has lead to the success of NREUV. NREUV's downtown experience and dedication to urban neighborhoods allows it to give back to the community in a tangible manner. NREUV's continued success is centered around the core value, Ms. Merritt has defined for the company: "working in communities, building for the future."

Notable Projects:

The Senior Residences at Wiley H. Bates Heritage Park*

Annapolis, Maryland

Co-Developer

Adaptive reuse of a former high school

2 acres / 71 units

Mayfair Mansions Condominiums

Washington, DC

Development Manager (MHCD)O

Condo conversion

160 units

Skyland Town Center

Washington, DC

Owner's Representative (MHCD)O

Community Benefits Creator

New Construction

16 acres/468 residential units/325,000sf retail

*Award Winning Project